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General information

Mission

The Bank offers qualitative and professional financial services for the dynamically growing enterprises and high-net-worth individuals from Latvia, the CIS, Europe and other world regions.

The Bank aims at providing premium quality service, our personalised and customer-oriented approach allows to devise and offer tailored financial solutions for every customer meeting his/her business needs and personal requirements.

Vision

The Bank endeavors to strengthen its leading positions in wealth management and corporate client service in Latvia and beyond.

The Bank aspires to increase its efficiency ratios and strengthen its market position aiming at ensuring stable profitability. The Bank seeks the stable development achieved by means of effective internal technology and administrative infrastructure.

The Bank is also planning to foster the improvement of risks and control management systems, staff training and professional growth of all its employees.

Rietumu is a socially responsible Latvian bank rendering support for those in need through our Rietumu Bank Charity Fund.

Strategy

For achieving the set goals, the Bank has worked out and has been effectively implementing its corporate strategy focusing on the following areas:

- / Cooperation with customers working on international scale, customers who own production companies, distribution networks, retail chains, transportation and real estate enterprises, import and export oriented companies, as well as customers with cross-border business requirements, etc.
- / Assets and wealth management, brokerage services for stock exchange, investment and corporate finance, provision of loans to corporate entities, interbank lending and investment in securities, attraction of interbank loans, corporate and private deposits attraction.
- / Constantly raising customer service quality by improving and expanding the existing product range according to the current market situation and the Bank's technological capabilities.
- / Continually improving the internal processes and information technologies.

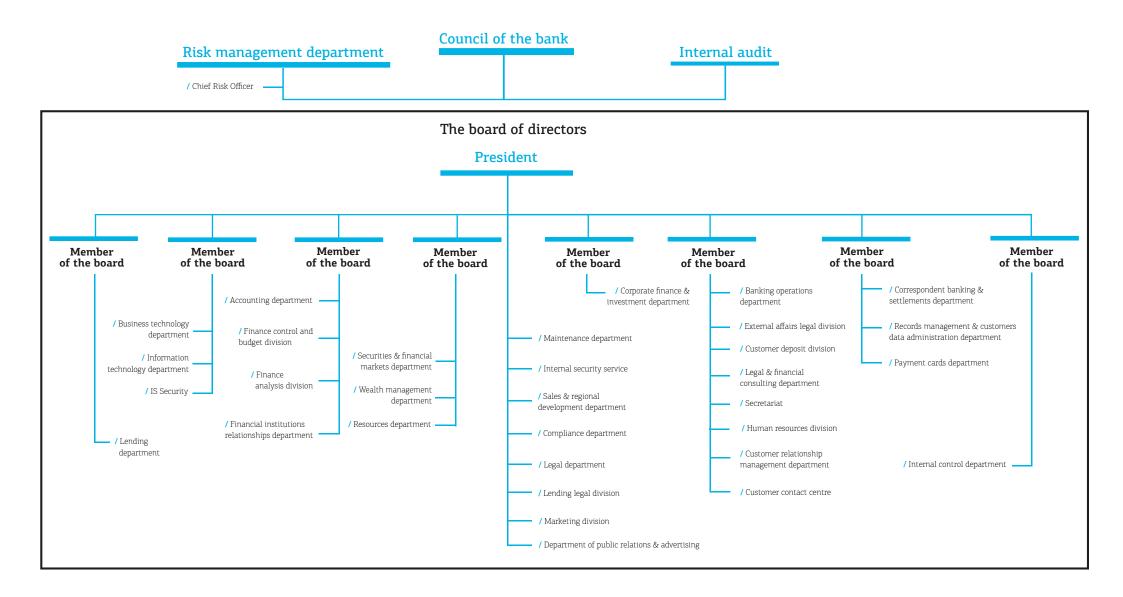
Bank offices

The information about Rietumu Bank Wolrdwide offices can be found:

http://www.rietumu.com/bank-offices



The structure of JSC "Rietumu Banka"



Shareholders of the Bank

Shareholders of the Bank	Number of voting shares	Par value of shares in lats	EUR Paid-in share capital	% of total share capital
Companies non-residents, total	33 650 918		47 111 285	33.11%
Boswell (International) Consulting Limited	33 650 918	1.4	47 111 285	33.11%
Companies residents, total	51 278 829		71 790 361	50.45%
SIA "Esterkin Family Investments"	33 660 627	1.4	47 124 878	33.12%
SIA "Suharenko Family Investments"	17 618 202	1.4	24 665 483	17.34%
Others	16 703 953	1.4	23 385 534	16.44%
Total shares with voting rights	101 633 700		142 287 180	100.00%
Shares without voting rights	19 020 308	1.4	26 628 431	

Paid-in share capital total 120 654 008 168 915 611

The Council of the Bank

Name	Position	Date of appointment
Leonid Esterkin	Chairman of the Council	25/09/97(04/04/18-04/04/21)
Arkady Suharenko	Deputy Chairman of the Council	25/09/97(04/04/18-04/04/21)
Brendan Thomas Murphy	Deputy Chairman of the Council	07/09/05(04/04/18-04/04/21)
Dermot Fachtna Desmond	Member of the Council	07/09/05(04/04/18-04/04/21)
Alexander Gafin	Member of the Council	25/03/10(04/04/18-04/04/21)
Valentin Bluger	Member of the Council	25/03/11(04/04/18-04/04/21)

The Board of Directors of the Bank

Name	Position	Date of appointment
Alexander Pankov	Chairman of the Board, President	04/07/06(05/10/16-24/04/18)
Ruslans Stecjuks	Member of the Board, First Vice President	18/10/10(05/10/16-04/10/19)
Rolf Paul Fuls	Member of the Board, First Vice President	26/11/10(05/10/16-04/10/19)
	Chairman of the Board	24/04/18
Ilja Suharenko	Member of the Board, First Vice President	18/10/10(05/10/16-04/10/19)
Jevgenijs Djugajevs	Member of the Board, Senior Vice President	18/10/10(05/10/16-13/04/18)
Natalia Perhova	Member of the Board, Senior Vice President	05/10/16(05/10/16-24/04/18)
Jelena Buraja	Member of the Board, Senior Vice President	05/10/16(05/10/16-04/10/19)
Aleksandrs Voloshins	Member of the Board, Senior Vice President	05/10/16(05/10/16-24/04/18)
Natalija Ignatjeva	Member of the Board, Senior Vice President	17/05/17(17/05/17-17/05/20)

Consolidation group

The information disclosed in the report is prepared in accordance with the principles of the Regulations on Preparation of Public Quarterly Reports of Credit Institutions approved by the Financial and Capital Market Commission. JSC "Rietumu Banka" is the parent entity of the group.

No. Name of company	Registration number	Registration location code	Registration address	Type of activities*	Interest in share capital (%)	Voiting shares (%)	Basis for inclusion in the group**
1. AS "Rietumu Banka"	40003074497	LV	Latvia, Riga, Vesetas str. 7	BNK	100	100	MT
2. SIA "RB Investments"	40003669082	LV	Latvia, Riga, Vesetas str. 7	CFI	100	100	MS
3. SIA "Aleksandra muiža"	40103892782	LV	Latvia, Riga, Brivibas str. 91-23	PLS	100	100	MMS
4. SIA "KI Zeme"	40103161381	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
5. SIA "KI Nekustamie īpašumi"	40103182129	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
6. SIA "Lilijas 28"	40103252765	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
7. SIA "M322"	40103247406	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
8. SIA "Aristīda Briāna 9"	40003780729	LV	Latvia, Riga, Aristida Briana str. 9	PLS	100	100	MMS
9. SIA "H-Blok"	40003839376	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
10. SIA "Deviņdesmit seši"	40003492087	LV	Latvia, Jurmala, Juras str. 56	PLS	100	100	MMS
11. SIA "Ventio"	41203010746	LV	Latvia, Jurmala, Juras str. 56	PLS	100	100	MMS
12. SIA "Route 96"	40003856126	LV	Latvia, Marupes region, Zilites str. 1	PLS	100	100	MMS
13. SIA "Vangažu Nekustamie īpašumi"	40103463243	LV	Latvia, Incukalna region, Vangazi, Gaujas str. 24/34	PLS	100	100	MMS
14. SIA "D 47"	40103458986	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
15. SIA "Vesetas 7"	40103182735	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MS
16. Rietumu leasing 000	100188077	ВУ	Belarus, Minsk, Odoevskogo str. 117, 6th floor, office 9	LIZ	100	100	MS
17. SIA "InCREDIT GROUP"	40103307404	LV	Latvia, Riga, Kr.Barona str. 130	CFI	51	51	MS
18. SIA "Vangažu Nekustamie īpašumi-2"	40103449678	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
19. SIA "Multi Pluss"	40003636787	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
20. SIA "TC Gailezers"	40103794744	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS

^{*} BNK - bank; ENI - e-commerce company; IBS - investment brokerage company; IPS - investment management company; PFO - pension fund; LIZ - leasing company; CFI - other financial institution; PLS - company providing various support services.

** MS - subsidiary company; MMS - subsidiary of the subsidiary company; MT - parent company; CT - other company.

Consolidation group

No. Name of company	Registration number	Registration location code	Registration address	Type of activities*	Interest in share capital (%)	Voiting shares (%)	Basis for inclusion in the group**
21. SIA "KI-135"	40003970065	LV	Latvia, Riga, Brivibas str. 109	PLS	100	100	MMS
22. SIA "U-10"	50103841951	LV	Latvia, Riga, Garozes str. 25-1	PLS	67	67	MMS
23. SIA "KINI LAND"	40103703726	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
24. SIA "ESP European Steel Production"	40103266905	LV	Latvia, Olaine, Rupnicu str. 4	PLS	100	100	MMS
25. SIA "Penrox Petroleum"	40003970050	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
26. SIA "Ekoagro"	40003741971	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS
27. SIA "Hotel Jūrnieks"	40003623566	LV	Latvia, Riga, Sofijas str. 8	PLS	100	100	MMS
28. SIA "Bērzaunes 13"	40103839137	LV	Latvia, Riga, Sofijas str. 8	PLS	100	100	MMS
29. SIA "SBD"	40003868002	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MS
30. SIA "Langervaldes 2"	40103701960	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MS
31. AS Rietumu Asset Management IPS	40103753360	LV	Latvia, Riga, Vesetas str. 7	CFI	100	100	MS
32. SIA "Overseas Estates"	40003943207	LV	Latvia, Ventspils, Dzintaru str. 3A	PLS	100	100	MS
33. KI Invest OOO	1157746168007	RU	Russia, Moscow, 117246. Nauchnij pr. 19	PLS	100	100	MS
34. RAM Cash Reserve Fund-USD	23.07.2014/148	LV	Latvia, Riga, Vesetas str. 7	CFI	99.07	99.07	CT
35. RAM Global Equity USD	20.08.2014/166	LV	Latvia, Riga, Vesetas str. 7	CFI	52.63	52.63	CT
36. SIA "Euro Textile Group"	40003660929	LV	Latvia, Riga, Ganibu dambis 30	PLS	100	100	MS
37. SIA "KI FUND"	40203088127	LV	Latvia, Riga, Vesetas str. 7	PLS	100	100	MMS

^{*} BNK - bank; ENI - e-commerce company; IBS - investment brokerage company; IPS - investment management company; PFO - pension fund; LIZ - leasing company; CFI - other financial institution; PLS - company providing various support services.

** MS - subsidiary company; MMS - subsidiary of the subsidiary company; MT - parent company; CT - other company.

Income Statement

				000'EUR
	Bank 31,03.2018 Non-audited	Group 31.03.2018 Non-audited	Bank 31,03,2017 Non-audited	Group 31.03.2017 Non-audited
Interest income	15 494	19 204	21 339	24 249
Interest expenses	-3 772	-4 201	-5 153	-5 064
Dividend income	22	22	235	235
Commission and fee income	17 121	17 190	17 631	17 817
Commission and fee expense	-11 030	-11 131	-9 210	-9 346
Net gain/(loss) on derecognition of financial assets and financial liabilities not measured				
at fair value through profit or loss	-1 786	-1 786	15	-17
Net gain/ (loss) from financial assets and liabilities at fair value through profit or loss	-194	-199	10	307
Net result from foreign exchange trading and revaluation	8 761	8 738	5 500	5 452
Net gain/(loss) from derecognition of non-financial assets	-6	-6	10	-149
Other income	586	3 724	431	3 846
Other expense	-11	-957	-2	-63
Administrative expense	-10 073	-14 106	-12 189	-17 337
Depreciation	-337	-400	-648	-801
Impairment losses	1 594	1 136	141	-205
PROFIT / (LOSS) BEFORE CORPORATE INCOME TAX	16 369	17 228	18 110	18 924
Corporate income tax	-623	-366	-2 679	-2 907
NET PROFIT / (LOSS)	15 746	16 862	15 431	16 017
Other comprehensive income for the reporting period	-806	-1 281	1 520	2 608

Condensed Balance Sheet

				000'EUR
	Bank 31.03.2018 Non-audited	Group 31.03.2018 Non-audited	Bank 31.12.2017 Audited*	Group 31.12.2017 Audited*
ASSETS				
Cash and demand deposits with central banks	802 768	802 808	875 856	875 868
Demand deposits from credit institutions	257 401	257 668	461 442	462 146
Financial assets at fair value through profit or loss	18 025	17 990	445	15 556
Financial assets at fair value through other comprehensive income**	140 061	140 391	342 861	329 699
Financial assets at amortised costs	854 000	772 596	1 235 129	1 154 662
Loans and receivables, net	823 982	742 578	916 987	836 323
incl. loans, gross	922 085	822 688	1 007 297	913 123
expected credit losses***	-98 103	-80 110	-90 310	-76 800
stage 1	-3 209	-3 479	-	-
stage 2	-617	-669	-	-
stage 3	-94 277	-75 962	-	-
Debt securities, net	30 018	30 018	277 317	277 514
incl. debt securities, gross	30 641	30 641	-	-
expected credit losses	-623	-623	-	-
stage 1	-623	-623	-	-
Reverse repo loans	_	-	40 825	40 825
Tangible assets	18 198	130 318	18 374	130 523
fixed assets	8 012	40 798	7 904	40 978
investment property	10 186	89 520	10 470	89 545
Intangible assets	2 651	2 652	2 632	2 633
Investments in subsidiaries and associates	34 002	3 219	34 002	3 220
Tax assets	830	1 184	34 002	59
Other assets	16 802	25 280	27 879	37 551
Long-term assets and disposal groups classified as held for sale	10 002	559	27 075	220
Total assets	2 144 738	2 154 665	2 998 620	3 012 137
LIABILITIES AND SHAREHOLDERS'S EQUITY Balances due to central banks	120 000	120 000	120 000	120 000
Demand deposits due to credit institutions	2 633	2 918	26 459	27 187
Financial instruments at fair value through profit or loss	1 056	1 056	30	30
Financial liabilities at amortised value	1 520 813	1 511 735	2 359 783	2 348 396
Tax liabilities	-	315	316	877
Provisions	20 166	20 105	20 000	20 000
Other liabilities	13 016	21 873	12 418	21 222
Total liabilities	1 677 684	1 678 002	2 539 006	2 537 712
Shareholders' equity	467 054	476 663	459 614	474 425
incl. paid-in share capital	168 916	168 916	168 916	168 916
share premium	52 543	52 543	52 543	52 543
reserve capital	23	88	23	88
previous years profit/loss	229 473	236 093	201 122	207 931
retained profit / loss	15 746	16 391	33 034	32 141
fixed asset revaluation reserve	-	1 374	-	1 381
revaluation reserve for financial assets at fair value****	353	353	3 976	3 409
currency translation reserve	-	-2 853	-	-2 383
non-controlling interest	-	3 758	-	10 399
Total liabilities and shareholder's equity	2 144 738	2 154 665	2 998 620	3 012 137
Contingent liabilities, net	6 214	6 214	6 627	6 627
incl. contingent liabilities, gross	6 215	6 215	-	
expected credit losses	-1	-1	-	
stage 1	-1	-1	-	
stage 2	0	0	_	
Financial commitments, net	18 453	11 420	27 410	19 407
incl. financial commitments, gross	18 618	11 524	2/ 110	15 107
expected credit losses	-165	-104		
stage 1	-125	-104		
stage 2	-125	-81		
	-55 -7	-21	-	
stage 3	-/	-3		

^{*}Information has been prepared based on data from the audited annual report for the year ended 31 December 2017.



^{**}In 2017 "Available-for-sale financial assets" in accordance with IAS 39 $\,$

^{***} In 2017 "Specific impairment allowance" in accordance with IAS 39 $\,$

Profitability ratios

	Bank 31.03.2018 Non-audited	Group 31.03.2018 Non-audited	Bank 31.12.2017 Audited*	Group 31.12.2017 Audited*
ROE ¹	13.58%	13.76%	7.02%	6.89%
ROA ²	2.35%	2.44%	1.03%	1.03%
Cost/income ratio ³	41.33%	47.41%	55.97%	44.31%

Regulatory requirements and ratios

	Bank 31.03.2018 Non-audited	Group 31.03.2018 Non-audited	Bank 31.12.2017 Audited*	Group 31.12.2017 Audited*
Capital adequacy ratio	31.35%	31.11%	24.36%	24.08%
Note: minimum allowed by FCMC	12.10%	12.10%	12.10%	12.10%

Financial ratios

	Bank 31.03.2018 Non-audited	Group 31.03.2018 Non-audited	Bank 31.12.2017 Audited*	Group 31.12.2017 Audited*
Equity to loan portfolio ratio	56.68%	64.19%	50.12%	56.73%
Loan portfolio to total assets ratio	38.42%	34.46%	30.58%	27.77%
Equity to total assets ratio	21.78%	22.12%	15.33%	15.75%
Deposits to loans ratio	184.57%	203.58%	257.28%	280.80%



¹Annualised profit/loss for the reporting period over average equity

 $^{^{2}\}mbox{\sc Annualised}$ profit/loss for the reporting period over average assets

Expenses over income (Administrative expenses + depreciation and amortization of intangible assets and fixed assets cost) /(net interest income + dividend income + net commission and gain/loss arising from dealing in financial instruments + result of financial instrument revaluation + other ordinary income - other ordinary expenses + financial assets available for sale negative revaluation reserve)*100

 $^{^*}$ Information has been prepared based on data from the audited annual report for the year ended 31 December 2017.

Report of equity and minimum capital requirements

Code	Position description	Bank 000'EUR 31.03.2018	Group 000'EUR 31.03.2018
1	Own funds (1.1.+1.2.)	438 417	438 198
1.1.	Tier 1 capital (1.1.1.+1.1.2.)	346 572	348 657
1.1.1.	Common equity tier 1 capital	346 572	348 657
1.1.2.	Additional tier 1 capital	-	_
1.2.	Tier 2 capital	91 845	89 541
2	Total risk exposure amount(2.1.+2.2.+2.3.+2.4.+2.5.+2.6.+2.7.)	1 398 572	1 408 755
2.1.	Risk weighted exposure amounts for credit, counterparty credit and dilution risks and free deliveries	1 137 253	1 125 164
2.2.	Settlement/delivery risk exposure amount	-	-
2.3.	Total risk exposure amount for position, foreign exchange and commodities risks	3 273	6 185
2.4.	Total risk exposure amount for operational risk	258 039	277 399
2.5.	Total risk exposure amount or credit valuation adjustment	7	7
2.6.	Total risk exposure amount related to large exposures in the trading book	-	-
2.7.	Other risk exposure amounts	-	_
3	Capital ratios and capital levels		
3.1.	CET 1 Capital ratio (%) (1.1.1./2.*100)	24.78	24.75
3.2.	Surplus(+)/Deficit(-) of CET 1 capital (1.1.12.*4.5%)	283 636	285 263
3.3.	Tier 1 Capital ratio (%) (1.1./2.*100)	24.78	24.75
3.4.	Surplus(+)/Deficit(-) of Tier 1 capital(-) (1.12.*6%)	262 657	264 131
3.5.	Total capital ratio (%)(1./2.*100)	31.35	31.11
3.6.	Surplus(+)/Deficit(-) of total capital (-) (12.*8%)	326 531	325 497
4	Combined buffer requirement (4.1.+4.2.+4.3.+4.4.+4.5.)	45 499	45 830
4.1.	Capital conservation buffer	34 964	35 219
4.2	Conservation buffer connected with at country level detected macroprudential or sistemic risk	-	_
4.3.	Institution specific countercyclical capital buffer	46	46
4.4.	Systemic risk buffer	-	-
4.5.	Other Systemically Important Institution buffer	10 489	10 565
5	Capital ratios due to Pillar II adjustments	-	_
5.1.	Amount of asset value adjustment appropriate for prudential purposes	-	_
5.2.	CET1 capital ratio including Pillar II adjustments	24.78%	24.75%
5.3.	Tier 1 capital ratio including Pillar II adjustments	24.78%	24.75%
5.4.	Total capital ratio including Pillar II adjustments	31.35%	31.11%

Information on equity and capital adequacy ratios if a credit institution applies a transitional period to mitigate the effect of IFRS 9 on equity

Code	Position description	Bank 000'EUR 31.03.2018	Group 000'EUR 31.03.2018
1.A	Own funds if the transitional period of IFRS 9 would not apply	431 291	431 889
1.1.A	Tier 1 capital if the transitional period of IFRS 9 would not apply	339 446	342 348
1.1.1.A	Tier 1 core capital if the transitional period of IFRS 9 would not apply	339 446	342 348
2.A	Total exposure value if the transitional period of IFRS 9 would not apply	1 390 302	1 401 675
3.1.A	Tier 1 core capital ratio if the transitional period of IFRS 9 would not apply	24.42%	24.42%
3.3.A	Tier 1 capital ratio if the transitional period of IFRS 9 would not apply	24.42%	24.42%
3.5.A	Total capital ratio if the transitional period of IFRS 9 would not apply	31.02%	30.81%

Liquidity coverage ratio calculation

Code	Position description	Bank 000'EUR 31.03.2018	Group 000'EUR 31.03.2018
1	Liquidity buffer	781 919	782 568
2	Net liquidity outflow	77 362	76 784
3	Liquidity coverage ratio (%)	1010.73%	1019.18%

Risk management

Risk management can be found in the last annual report: http://www.rietumu.com/bank-finance-audited

Analysis of the Bank's securities portfolio distribution

Bank's securities portfolio breakdown by country in which the total book value of the securities issued exceeds 10% of the Bank's shareholders equity.

					000'EUR
31.03.2018 Non-audited Issuer	Financial instruments at fair value through profit or loss	Financial instruments at fair value through other comprehensive income	Financial instruments at amortised costs	TOTAL	% of shareholders' equity*
Italy					
Government obligations	-	50 028	-	50 028	
Investment funds	-	-	-	-	
Financial institutions	-	-	-	-	
Private institutions	-	-	-	-	
Total:	0	50 028	0	50 028	11.41%
Securities of other countries:	16 816	90 033	30 018	136 867	31.22%
Total securities portfolio:	16 816	140 061	30 018	186 895	

At the end of the reporting period the total volume of the Bank's securities portfolio amounted to EUR 186.9 m. Majority of that - EUR 176.8 m - was invested in government and corporate obligations in Europe, Russia and USA. 29.97% of the investment was made in securities with investment grade credit ratings. The biggest concentration of investments by country was in Italy (11.41% of Bank's shareholders' equity). Bank's investments in Italy government obligations constituted 11.41% of Bank's shareholders equity.

Analysis of the Group's securities portfolio distribution

Group's securities portfolio breakdown by country in which the total book value of the securities issued exceeds 10% of the Group's shareholders equity.

					000'EUR
31.03.2018 Non-audited Issuer	Financial instruments at fair value through profit or loss	Financial instruments at fair value through other comprehensive income	Financial instruments at amortised costs	TOTAL	% of shareholders' equity
Italy					
Government obligations	-	50 028	-	50 028	
Investment funds	-	-	-	-	
Financial institutions	-	-	-	-	
Private institutions	-	-	-	-	
Total:	0	50 028	0	50 028	11.41%
Securities of other countries:	16 782	90 363	30 018	137 162	31.04%
Total securities portfolio:	16 782	140 391	30 018	187 190	

^{* -} Each country's issuers' total exposure in percentages from the own funds used for capital adequacy ratio calculation purposes.