## Information regarding charges and costs



## General Information

In this document the joint-stock company "Rietumu Banka" (hereinafter - the Bank) provides information to its clients and potential clients regarding charges and costs associated with the undermentioned financial instruments or with a group of financial instruments with similar cost structure and the individual investment portfolio management service.

The document has been prepared in accordance with requirements specified in the Paragraph 4 of Article 24 of Directive 2014/65/EU1 ${ }^{1}$ of the European Parliament and of the Council and Article 50 of Commission Delegated Regulation (EU) 2017/565².

The charges and costs mentioned in this document are in line with the Bank's current Fees and information provided by the third parties, including but not limited to issuers, distributors and producers of the financial instruments. This document does not include individual discounts, which are offered to particular clients.

Likewise, this document does not include currency exchange fees, which may be applied if base currency of the investment differs from the client's base currency.

In relation to Shares, Funds, Exchange-traded funds (ETFs), Bonds, Financial derivatives (futures and futures options, share options) and Forex (Rolling Spot FX) costs and fees for the investment horizon of 1 (one) year, assuming the following scenario:

1) all financial instruments are sold at the end of the year;
2) annual profitability equals to 0 .

Costs and fees are calculated, taking into account both assumed investment horizon and invested amount, and information provided herein is based on historical data on costs and fees. Calculated costs and fees may deviate from costs and fees actually incurred since actual fees depend on market value of the financial instrument. In order to receive information on charges for the particular investment service/particular financial instrument, please contact the Bank.

[^0]
## $R$ <br> RIETUMU BANKA

## Shares ${ }^{3}$

| INVESTMENT AMOUNT |  | $1,000 \$$ | $100,000 \$$ |  |
| :--- | :--- | :--- | :--- | :--- |
| ONE-TIME COSTS/CHARGES |  |  |  |  |
| TRANSACTION CHARGES (IF <br> AMOUNT OF SHARES $<2,000$ <br> AND PRICE OF ONE SHARE $>$ <br> $3.01 \$)$ | BROKERAGE FEES AND <br> OTHER CHARGES (NOT <br> INCLUDED IN THE PRICE) | $10 \%$ | $100 \$$ | $0.1 \%$ |

Cumulative effect of charges on return from investment with different investment horizons *

| ANNUAL RETURN (\%) | INVESTMENT AMOUNT | AVERAGE ANNUAL RETURN (\%) AFTER FEE DEDUCTION |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | INVESTMENT HORIZON |  |  |
|  |  | 1 YEAR | 3 YEARS | 5 YEARS |
| 5\% | 1,000\$ | - 5.49\% | 1.38\% | 2.80\% |
|  | 100,000\$ | 4.65\% | 4.72\% | 4.73\% |
| 0\% | 1,000\$ | - 10.24\% | - $3.71 \%$ | - $2.34 \%$ |
|  | 100,000\$ | - 0.35\% | - 0.28\% | - 0.27\% |
| - 5\% | 1,000\$ | - 14.99\% | - 8.82\% | - $7.55 \%$ |
|  | 100,000\$ | - 5.35\% | - 5.28\% | - 5.27\% |

* Investment performance figures presented are used for illustration purposes only in order to show the cumulative effect of charges on return in case of several performance scenarios: positive, neutral and negative. These scenarios neither reflect nor guarantee return on investment in the future, are subject to changes and are not always based on objective data analysis.

[^1]
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Funds ${ }^{4}$
$\left.\begin{array}{llll}\text { INVESTMENT AMOUNT } & & 1,000 € & 100,000 € \\ \hline \text { ONE-TIME COSTS / CHARGES } & & \\ \hline \text { BROKERAGE FEES AND OTHER } \\ \text { CHARGES (NOT INCLUDED IN THE } \\ \text { PRICE) }\end{array}\right)$

Cumulative effect of charges on return from investment with different investment horizons *

| ANNUAL RETURN (\%) | INVESTMENT AMOUNT | AVERAGE ANNUAL RETURN (\%) AFTER FEE DEDUCTION |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | INVESTMENT HORIZON |  |  |
|  |  | 1 YEAR | 3 YEARS | 5 YEARS |
| 5\% | 1,000€ | - 97.99\% | -60.23\% | -35.78\% |
|  | 100,000€ | 1.47\% | 3.20\% | 3.54\% |
| 0\% | 1,000€ | - 100.49\% | - $124.33 \%$ | - $147.34 \%$ |
|  | 100,000€ | - $3.46 \%$ | - $1.81 \%$ | - $1.48 \%$ |
| - $5 \%$ | 1,000€ | - 102.99\% | - 143.85\% | - 166.74\% |
|  | 100,000€ | - 8.38\% | - 6.82\% | - $6.51 \%$ |

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## R RIETUMU BANKA

## Exchange-traded funds (ETFs) ${ }^{5}$

| INVESTMENT AMOUNT |  | 1,000€ |  | 100,000€ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ONE-TIME COSTS/CHARGES |  |  |  |  |  |
| TRANSACTION CHARGES | BROKERAGE FEES AND OTHER CHARGES (NOT INCLUDED IN THE PRICE) | 10\% | $100 €$ | 0.4\% | $400 €$ |
| ONE-TIME COSTS RELATED TO THE FINANCIAL INSTRUMENT | ENTER AND EXIT FEES (INCLUDED IN THE PRICE) | 0\% | $0 €$ | 0\% | $0 €$ |
| INVESTMENT SERVICE RELATED COSTS | OTHER CHARGES AND COSTS RELATED TO PROVISION OF INVESTMENT SERVICES (NOT INCLUDED IN THE PRICE) | 0\% | $0 €$ | 0\% | $0 €$ |
| PERMANENT COSTS/CHARGES |  |  |  |  |  |
| CHARGES RELATED TO THE ANCILLARY INVESTMENT SERVICES | CUSTODY FEE (NOT INCLUDED IN THE PRICE) | 0.25\% | $2.5 €$ | 0.25\% | $250 €$ |
| PERMANENT COSTS OF THE FINANCIAL INSTRUMENTS | FUND MANAGEMENT FEE AND OTHER CHARGES (INCLUDED IN THE PRICE) | 0.2\% | $2 €$ | 0.2\% | 200€ |
| SERVICE CHARGES | MANAGEMENT, CONSULTANCY COSTS (NOT INCLUDED IN THE PRICE) | 0\% | $0 €$ | 0\% | $0 €$ |
| RELATED COSTS | PERFORMANCE FEE | 0\% | $0 €$ | 0\% | $0 €$ |
| TOTAL: |  | 10.45\% | 104.5€ | 0.85\% | $850 €$ |

Cumulative effect of charges on return from investment with different investment horizons*

| ANNUAL RETURN (\%) | INVESTMENT AMOUNT | AVERAGE ANNUAL RETURN (\%) AFTER FEE DEDUCTION |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | INVESTMENT HORIZON |  |  |
|  |  | 1 YEAR | 3 YEARS | 5 YEARS |
| 5\% | 1,000€ | - 5.68\% | 1.17\% | 2.80\% |
|  | 100,000€ | 4.13\% | 4.41\% | 4.67\% |
| 0\% | 1,000€ | - 10.43\% | - $3.91 \%$ | - $2.55 \%$ |
|  | 100,000€ | - 0.85\% | - 0.58\% | - 0.53\% |
| - 5\% | 1,000€ | - 15.18\% | - 9.02\% | - $7.76 \%$ |
|  | 100,000€ | - 5.83\% | - 5.58\% | - 5.53\% |

* Investment performance figures presented are used for illustration purposes only in order to show the cumulative effect of charges on return in case of several performance scenarios: positive, neutral and negative. These scenarios neither reflect nor guarantee return on investment in the future, are subject to changes and are not always based on objective data analysis.

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## R <br> RIETUMU BANKA

Bonds ${ }^{6}$

| INVESTMENT AMOUNT |  | 1,000\$ |  | 100,000\$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ONE-TIME COSTS/CHARGES |  |  |  |  |  |
| TRANSACTION CHARGES | BROKERAGE FEES AND OTHER CHARGES (NOT INCLUDED IN THE PRICE) | 10\% | 100\$ | 0.2\% | 200\$ |
| ONE-TIME COSTS RELATED TO THE FINANCIAL INSTRUMENT | ENTER AND EXIT FEES <br> (INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| INVESTMENT SERVICE RELATED COSTS | OTHER CHARGES AND COSTS RELATED TO PROVISION OF INVESTMENT SERVICES (NOT INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| PERMANENT CHARGES |  |  |  |  |  |
| CHARGES RELATED TO THE ANCILLARY INVESTMENT SERVICES | CUSTODY FEE (NOT INCLUDED <br> IN THE PRICE) | 0.25\% | 2.5\$ | 0.25\% | 250\$ |
| TOTAL: |  | 10.25\% | 102.5\$ | 0.45\% | 450\$ |

Cumulative effect of charges on return from investment with different investment horizons *

| ANNUAL RETURN (\%) | INVESTMENT AMOUNT | AVERAGE ANNUAL RETURN (\%) AFTER FEE DEDUCTION |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | INVESTMENT HORIZON |  |  |
|  |  | 1 YEAR | 3 YEARS | 5 YEARS |
| 5\% | 1,000\$ | - $5.49 \%$ | 1.38\% | 2.80\% |
|  | 100,000\$ | 4.54\% | 4.68\% | 4.71\% |
| 0\% | 1,000\$ | - 10.24\% | - $3.71 \%$ | - $2.34 \%$ |
|  | 100,000\$ | - 0.45\% | - 0.32\% | - 0.29\% |
| - 5\% | 1,000\$ | - 14.99\% | - 8.82\% | - $7.55 \%$ |
|  | 100,000\$ | - 5.44\% | - $5.31 \%$ | - $5.29 \%$ |

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Financial derivatives (futures and futures options)

| INVESTMENT AMOUNT |  | $\begin{gathered} 1,000 \$ \\ (1 \text { CONTRACT) } \end{gathered}$ |  | $\begin{gathered} 100,000 \$ \\ \text { (100 CONTRACTS) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ONE-TIME COSTS/CHARGES |  |  |  |  |  |
| TRANSACTION CHARGES | BROKERAGE FEES AND OTHER CHARGES (NOT INCLUDED IN THE PRICE) | 3.8\% | 38\$ | 3.8\% | 3 800\$ |
| ONE-TIME COSTS RELATED TO THE FINANCIAL INSTRUMENT | ENTER AND EXIT FEES (INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| INVESTMENT SERVICE RELATED COSTS | OTHER CHARGES AND COSTS RELATED TO PROVISION OF INVESTMENT SERVICES (NOT INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| PERMANENT CHARGES |  |  |  |  |  |
| CHARGES RELATED TO THE ANCILLARY INVESTMENT SERVICES | CUSTODY FEE (NOT INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| TOTAL: |  | 3.8\%* | 38\$ | 3.8\%* | $3800 \$$ |

* For calculation of interest the initial margin has been applied, that is required to open a future/futures option position(s)

Cumulative effect of charges on return from investment with different investment horizons *

| ANNUAL RETURN (\%) | INVESTMENT AMOUNT / NUMBER OF FUTURE CONTRACTS | AVERAGE ANNUAL RETURN (\%) AFTER FEE DEDUCTION** |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | INVESTMENT HORIZON |  |  |
|  |  | 1 YEAR | 3 YEARS | 5 YEARS |
| 5\% | $\begin{gathered} \text { 1,000\$ / } \\ 1 \text { CONTRACT } \\ \hline \end{gathered}$ | 1.105\% | 3.746\% | 4.279\% |
|  | 100,000\$ / 100 CONTRACTS | 1.105\% | 3.746\% | 4.279\% |
| 0\% | $\begin{gathered} 1,000 \$ / \\ 1 \text { CONTRACT } \end{gathered}$ | - 3.800\% | - 1.283\% | - 0.772\% |
|  | 100,000\$ / $100 \text { CONTRACTS }$ | - 3.800\% | - 1.283\% | - 0.772\% |
| - 5\% | $\begin{gathered} 1,000 \$ / \\ 1 \text { CONTRACT } \\ \hline \end{gathered}$ | - 8.705\% | - 6.322\% | - 5.842\% |
|  | 100,000\$ / 100 CONTRACTS | - 8.705\% | - 6.322\% | - 5.842\% |

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Financial derivatives (Share options) ${ }^{7}$

| INVESTMENT AMOUNT |  | $\begin{gathered} 1,000 \$ \\ \text { (1 CONTRACT) } \\ \hline \end{gathered}$ |  | $\begin{gathered} 100,000 \$ \\ \text { (100 CONTRACTS) } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ONE-TIME COSTS/CHARGES |  |  |  |  |  |
| TRANSACTION CHARGES (MINIMUM FEE) | BROKERAGE FEES AND OTHER CHARGES (NOT INCLUDED IN THE PRICE) | 7\% | 70\$ | 7\% | 7,000\$ |
| ONE-TIME COSTS RELATED TO THE FINANCIAL INSTRUMENT | ENTER AND EXIT FEES (INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| INVESTMENT SERVICE RELATED COSTS | OTHER CHARGES AND COSTS RELATED TO PROVISION OF INVESTMENT SERVICES (NOT INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| PERMANENT CHARGES |  |  |  |  |  |
| CHARGES RELATED TO THE ANCILLARY INVESTMENT SERVICES | CUSTODY FEE (NOT INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| TOTAL: |  | 7.00\%* | 70\$ | 7.00\%* | 7,000\$ |

* For calculation of interest the premium or initial margin has been applied, that is required to open a share options position(-s).

Cumulative effect of charges on return from investment with different investment horizons*

| ANNUAL RETURN (\%) | INVESTMENT AMOUNT USD / NUMBER OF SHARE CONTRACTS | RAGE ANN | (\%) AFTER | UCTION** |
| :---: | :---: | :---: | :---: | :---: |
|  |  | INVESTMENT HORIZON |  |  |
|  |  | 1 YEAR | 3 YEARS | 5 YEARS |
| 5\% | 1,000\$ / 1 CONTRACT | - $2.175 \%$ | 2.665\% | 3.655\% |
|  | 100,000\$ / 100 CONTRACTS | - $2.175 \%$ | 2.665\% | 3.655\% |
| 0\% | 1,000\$ / 1 CONTRACT | - 7.000\% | - $2.390 \%$ | - $1.441 \%$ |
|  | 100,000\$ / 100 CONTRACTS | - 7.000\% | - 2.390\% | - 1.441\% |
| - 5\% | 1,000\$ / 1 CONTRACT | - 11.825\% | - $7.464 \%$ | -6.576\% |
|  | 100,000\$ / 100 CONTRACTS | - 11.825\% | - $7.464 \%$ | - $6.576 \%$ |

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## R <br> RIETUMU BANKA

Forex (Rolling Spot FX) ${ }^{8}$

| INVESTMENT AMOUNT |  | 1,000\$ |  | 100,000\$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ONE-TIME COSTS/CHARGES |  |  |  |  |  |
| TRANSACTION CHARGES | BROKERAGE FEES AND OTHER CHARGES (NOT INCLUDED IN THE PRICE) | 0.5\% | 5\$ | 0.5\% | 500\$ |
| ONE-TIME COSTS RELATED TO THE FINANCIAL INSTRUMENT | ENTER AND EXIT FEES (INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| INVESTMENT SERVICE RELATED COSTS | OTHER CHARGES AND COSTS RELATED TO PROVISION OF INVESTMENT SERVICES (NOT INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| PERMANENT COSTS/CHARGES |  |  |  |  |  |
| CHARGES RELATED TO THE ANCILLARY INVESTMENT SERVICES | CUSTODY FEE (NOT INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| PERMANENT COSTS OF THE FINANCIAL INSTRUMENTS | SWAP FEE (INCLUDED IN THE PRICE) | 15.02\%* | 150.15\$ | 15.02\%* | 15,015.02\$ |
| SERVICE CHARGES | MANAGEMENT, CONSULTANCY COSTS (NOT INCLUDED IN THE PRICE) | 0\% | 0\$ | 0\% | 0\$ |
| RELATED COSTS | PERFORMANCE FEE | 0\% | 0\$ | 0\% | 0\$ |
| TOTAL: |  | 15.52\% | 155.15\$ | 15.52\% | 15,515.02\$ |

* The swap fee shown in the example is rounded to hundredths (15.01502\%)

Cumulative effect of charges on return from investment with different investment horizons *

| ANNUAL RETURN (\%) | INVESTMENT AMOUNT | AVERAGE ANNUAL RETURN (\%) AFTER FEE DEDUCTION |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | INVESTMENT HORIZON |  |  |
|  |  | 1 YEAR | 3 YEARS | 5 YEARS |
| 5\% | 1,000\$ | - 10.69\% | - 10.24\% | - 10.15\% |
|  | 100,000\$ | - 10.69\% | - 10.24\% | - 10.15\% |
| 0\% | 1,000\$ | - 15.65\% | - 15.23\% | - 15.14\% |
|  | 100,000\$ | - 15.65\% | - 15.23\% | - 15.14\% |
| - 5\% | 1,000\$ | - 19.87\% | - 19.47\% | - 19.39\% |
|  | 100,000\$ | - 19.87\% | - 19.47\% | - 19.39\% |

* Investment performance figures presented are used for illustration purposes only in order to show the cumulative effect of charges on return in case of several performance scenarios: positive, neutral and negative. These scenarios neither reflect nor guarantee return on investment in the future, are subject to changes and are not always based on objective data analysis.
** For calculation of interest the initial margin has been applied, that is required to open a position(-s). In the event of margin call situation, the Bank reserves the right to close the position(-s) at its own discretion in order to restore initial margin requirements.

[^10]
## R RIETUMU BANKA

## Individual investment portfolio management

Conservative investment portfolio (risk level - low)
Investment amount - 100,000 EUR

| INSTRUMENTS | $\begin{gathered} \text { ASSET } \\ \text { ALLOCATION } \end{gathered}$ | DISTRIBUTION RATIO | TOTAL TRANSACTION AMOUNT, EUR | TRANSACTION CHARGES | TRANSACTION CHARGES, EUR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BONDS | GOVERNMENT <br> (ETF*) | 50\% | 50,000 | $\underset{\text { EUR }}{0.2 \%, \min 30}$ | 150 |
|  | $\begin{gathered} \text { CORPORATE } \\ \left(\text { ETF* }^{*}\right) \end{gathered}$ | 50\% | 50,000 | $\begin{gathered} 0.2 \%, \min 30 \\ \text { EUR } \\ \hline \end{gathered}$ | 150 |
| KOPĀ: |  |  | 100,000 | 0.3\% | 300 |

*Considering that the client's portfolio is 100,000 EUR, in order to achieve maximum diversification of financial instruments, the client's funds will be invested in exchange-traded funds (ETFs), whose commission is different from the commission for the direct purchase of bonds. In the given example, it is assumed that the client's funds will be placed in 5 government bond ETFs and 5 corporate bond ETFs in equal proportions.

Investment amount - 1,000 000 EUR

| INSTRUMENTS | ASSET <br> ALLOCATION | DISTRIBUTI <br> ON RATIO | TOTAL TRANSACTION <br> AMOUNT, EUR | TRANSACTION <br> CHARGES | TRANSACTION <br> CHARGES, EUR |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| BONDS | GOVERNMENT <br> $($ ETF*) | $50 \%$ | 500,000 | $0.05 \%, \min 40$ <br> EUR | 250 |
|  | CORPORATE <br> $(E T F *)$ | $50 \%$ | 500,000 | $0.08 \%, \min 40$ <br> EUR | 400 |
| TOTAL: |  |  | $1,000,000$ | $0.065 \%$ | 650 |

In the given example, it is assumed that 5 government bonds and 5 corporate bonds will be purchased in the client's portfolio in equal proportions.

In the calculation, it is assumed that the client does not close the portfolio, therefore, no commissions are applied for the sale of assets, as well as for the early closing of the portfolio. The estimated commissions calculated may differ from the actual commissions, which will depend on the market value of the financial instrument. In order to receive information on charges for the particular investment service/financial instrument, please contact the Bank.

| TYPE OF CHARGES |  | 100,000 EUR |  | 1,000,000 EUR |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ONE-TIME COSTS: |  | \% | EUR | \% | EUR |
| RELATED TO FINANCIAL INSTRUMENT | INDUCEMENTS TO THIRD PARTIES | 0 | 0 | 0 | 0 |
| RELATED TO INVESTMENT SERVICE | PORTFOLIO CREATION FEE | 0.35 | 350 | 0.35 | 3,500 |
| RELATED TO FINANCIAL INSTRUMENT | TRANSACTION CHARGES | 0.3 | 300 | 0.065 | 650 |
| REGULAR COSTS: |  |  |  |  |  |
| RELATED TO INVESTMENT SERVICE | MANAGEMENT FEE (PER YEAR) | 1 | 1,000 | 1 | 10,000 |
| RELATED TO FINANCIAL INSTRUMENT | HOLDING FEE (PER YEAR) | 0.2 | 200 | 0.2 | 2,000 |
| RELATED TO INVESTMENT SERVICE | ASSET GROWTH FEE* | 10\% | 0 | 10\% | 0 |
| TOTAL PLANNED CHARGES AND COSTS: |  | 1.85\% | 1,850 | 1.62\% | 16,150 |

[^11]
## R RIETUMU BANKA

Total cost impact on investment with different investment durations

| ANNUAL RETURN (\%) | AVERAGE PORTFOLIO RETURN (\%) AFTER FEE DEDUCTION |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | INVESTMENT HORIZON |  |  |  |  |  |
|  | 1 YEAR |  | 3 YEARS |  | 5 YEARS |  |
| EUR | 100,000 | 1,000,000 | 100,000 | 1,000,000 | 100,000 | 1,000,000 |
| 5\% | 2.84\% | 3.05\% | $3.22 \%$ | 3.30\% | 3.30\% | 3.35\% |
| 0\% | -1.85\% | -1.62\% | -1.44\% | -1.36\% | -1.37\% | -1.32\% |
| -5\% | -6.85\% | -6.62\% | -6.42\% | -6.34\% | -6.33\% | -6.28\% |

Investment performance figures presented are used for illustration purposes only in order to show the cumulative effect of charges on return in case of several performance scenarios: positive, negative and zero. These scenarios neither reflect nor guarantee return on investment in the future, are subject to changes and are not always based on objective data analysis. A $10 \%$ commission on asset growth is included in the calculation.

Balanced investment portfolio (risk level - medium)
Investment amount - 100,000 EUR

| INSTRUMENTS | $\begin{gathered} \text { ASSET } \\ \text { ALLOCATION } \end{gathered}$ | DISTRIBUTION RATIO | TOTAL TRANSACTION AMOUNT, EUR | TRANSACTION CHARGES | TRANSACTION CHARGES, EUR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BONDS | GOVERNMENT (ETF*) | 25\% | 25,000 | $\begin{gathered} 0.2 \%, \min 30 \\ \text { EUR } \\ \hline \end{gathered}$ | 90 |
|  | CORPORATE <br> (ETF*) | 25\% | 25,000 | $\begin{gathered} 0.2 \%, \min 30 \\ \text { EUR } \end{gathered}$ | 90 |
| SHARES | EURO-AREA SOVEREIGN (ETF*) | 50\% | 50,000 | $\begin{gathered} 0.2 \%, \min 30 \\ \text { EUR } \end{gathered}$ | 150 |
| TOTAL: |  |  | 100,000 | 0.33\% | 330 |

* Considering that the client's portfolio is 100,000 EUR, in order to achieve maximum diversification of financial instruments, the client's funds will be invested in exchange-traded funds (ETFs), whose commission is different from the commission for the direct purchase of bonds and shares. In the given example, it is assumed that the client's funds will be placed in 3 government bond ETFs, 3 corporate bond ETFs and 5 share ETFs in equal proportions.

Investment amount - 1,000,000 EUR

| INSTRUMENTS | ASSET <br> ALLOCATION | DISTRIBUTION <br> RATIO | TOTAL <br> TRANSACTION <br> AMOUNT, EUR | TRANSACTION <br> CHARGES | TRANSACTION <br> CHARGES, EUR |
| :--- | :---: | :---: | :---: | :---: | :---: |
| BONDS | GOVERNMENT <br> $($ ETF*) | $25 \%$ | 250,000 | $0.05 \%$, <br> min 40 EUR | 120 |
| CORPORATE <br> $($ ETF*) | $25 \%$ | 250,000 | $0.08 \%$, <br> SHin 40 EUR | 200 |  |
| TOTAL: | EURO-AREA <br> SOVEREIGN <br> $\left(E T F^{*}\right)$ | $50 \%$ | 500,000 | $0.2 \%$, <br> $m i n ~ 30 ~ E U R ~$ | 1,000 |

In the given example, it is assumed that 3 government bonds, 5 corporate bonds and about 30 shares will be purchased in the client's portfolio in equal proportions.
In the calculation, it is assumed that the client does not close the portfolio, therefore, no commissions are applied for the sale of assets, as well as for the early closing of the portfolio. The estimated commissions calculated may differ from the actual commissions, which will depend on the market value of the financial instrument. In order to receive information on charges for the particular investment service/particular financial instrument, please contact the Bank.

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| TYPE OF CHARGES |  | 100,000 EUR |  | 1,000,000 EUR |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ONE-TIME COSTS: |  | \% | EUR | \% | EUR |
| RELATED TO FINANCIAL INSTRUMENT | INDUCEMENTS TO THIRD PARTIES | 0 | 0 | 0 | 0 |
| RELATED TO INVESTMENT SERVICE | PORTFOLIO CREATION FEE | 0.35 | 350 | 0.35 | 3.500 |
| RELATED TO FINANCIAL INSTRUMENT | TRANSACTION CHARGES | 0.33 | 330 | 0.132 | 1,320 |
| REGULAR COSTS: |  |  |  |  |  |
| RELATED TO INVESTMENT SERVICE | MANAGEMENT FEE (PER YEAR) | 1 | 1,000 | 1 | 10,000 |
| RELATED TO FINANCIAL INSTRUMENT | HOLDING FEE (PER YEAR) | 0.2 | 200 | 0.2 | 2,000 |
| RELATED TO INVESTMENT SERVICE | ASSET GROWTH FEE* | 10\% | 0 | 10\% | 0 |
| TOTAL PLANNED COSTS AND CHARGES: |  | 1.88\% | 1,880 | 1.68\% | 16,820 |

* Commission for asset growth is variable and is applied to each client individually.

Total cost impact on investment with different investment durations

| ANNUAL RETURN (\%) | AVERAGE PORTFOLIO RETURN (\%) AFTER FEE DEDUCTION |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | INVESTMENT HORIZON |  |  |  |  |  |
|  | 1 YEAR |  | 3 YEARS |  | 5 YEARS |  |
| EUR | 100,000 | 1,000,000 | 100,000 | 1,000,000 | 100,000 | 1,000,000 |
| 5\% | 2.81\% | 2.99\% | 3.22\% | 3.28\% | $3.30 \%$ | 3.33\% |
| 0\% | -1.88\% | -1.68\% | -1.45\% | -1.38\% | -1.37\% | -1.33\% |
| -5\% | -6.88\% | -6.68\% | -6.43\% | -6.36\% | -6.34\% | -6.30\% |

Investment performance figures presented are used for illustration purposes only in order to show the cumulative effect of charges on return in case of several performance scenarios: positive, negative and zero. These scenarios neither reflect nor guarantee return on investment in the future, are subject to changes and are not always based on objective data analysis. A $10 \%$ commission on asset growth is included in the calculation.

## Aggressive investment portfolio (risk level - high)

Investment amount - 100,000 EUR

| INSTRUMENTS | ASSET <br> ALLOCATION | DISTRIBUTION <br> RATIO | TOTAL <br> TRANSACTION <br> AMOUNT, EUR | TRANSACTION <br> CHARGES | TRANSACTION <br> CHARGES, EUR |
| :--- | :---: | :---: | :---: | :---: | :---: |
| BONDS | CORPORATIVE <br> $($ ETF*) | $25 \%$ | 25,000 | $0.2 \%$, <br> min 30 EUR | 90 |
| SHARES | EURO-AREA <br> SOVEREIGN <br> $(E T F *)$ | $75 \%$ | 75,000 | $0.2 \%$, |  |
| TOTAL: |  | 100,000 | 300 |  |  |

* Considering that the client's portfolio is 100,000 EUR, in order to achieve maximum diversification of financial instruments, the client's funds will be invested in exchange-traded funds (ETFs), whose commission is different from the commission for the direct purchase of bonds and shares. In the given example, it is assumed that the client's funds will be placed in 3 corporate bond ETFs and 10 Euro-area sovereign share ETFs in equal proportions.


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| Investment amount - 1,000,000 EUR |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INSTRUMENTS | $\begin{gathered} \text { ASSET } \\ \text { ALLOCATION } \end{gathered}$ | DISTRIBUTION RATIO | TOTAL TRANSACTION AMOUNT, EUR | TRANSACTION CHARGES | TRANSACTION CHARGES, EUR |
| BONDS | CORPORATIVE | 25\% | 250,000 | $\begin{gathered} 0.08 \%, \\ \text { min } 40 \text { EUR } \end{gathered}$ | 200 |
| SHARES | EURO-AREA SOVEREIGN | 75\% | 750,000 | $\begin{gathered} 0.2 \%, \\ \min 30 \text { EUR } \end{gathered}$ | 1,500 |
| TOTAL: |  |  | 1,000,000 | 0.17\% | 1,700 |

In the given example, it is assumed that 5 corporate bonds and about 30 Euro-area sovereign company shares will be purchased in the client's portfolio in equal proportions.

In the calculation, it is assumed that the client does not close the portfolio, therefore, no commissions are applied for the sale of assets, as well as for the early closing of the portfolio. The estimated commissions calculated may differ from the actual commissions, which will depend on the market value of the financial instrument. In order to receive information on charges for the particular investment service/particular financial instrument, please contact the Bank.

| TYPE OF CHARGES |  | 100,000 EUR |  | 1,000,000 EUR |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ONE-TIME COSTS: |  | \% | EUR | \% | EUR |
| RELATED TO FINANCIAL INSTRUMENT | INDUCEMENTS TO THIRD PARTIES | 0 | 0 | 0 | 0 |
| RELATED TO INVESTMENT SERVICE | PORTFOLIO CREATION FEE | 0.35 | 350 | 0.35 | 3,500 |
| RELATED TO FINANCIAL INSTRUMENT | TRANSACTION CHARGES | 0.39 | 390 | 0.17 | 1,700 |
| REGULAR COSTS: |  |  |  |  |  |
| RELATED TO INVESTMENT SERVICE | MANAGEMENT FEE (PER YEAR) | 1 | 1,000 | 1 | 10,000 |
| RELATED TO FINANCIAL INSTRUMENT | HOLDING FEE (PER YEAR) | 0.2 | 200 | 0.2 | 2,000 |
| RELATED TO INVESTMENT SERVICE | ASSET GROWTH FEE* | 10\% | 0 | 10\% | 0 |
| TOTAL PLANNED COSTS AND CHARGES: |  | 1.94\% | 1,940 | 1.72\% | 17,200 |

* Commission for asset growth is variable and is applied to each client individually.

Total cost impact on investment with different investment durations

| ANNUAL RETURN (\%) | AVERAGE PORTFOLIO RETURN (\%) AFTER FEE DEDUCTION |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | INVESTMENT HORIZON |  |  |  |  |  |
|  | 1 YEAR |  | 3 YEARS |  | 5 YEARS |  |
| EUR | 100,000 | 1,000,000 | 100,000 | 1,000,000 | 100,000 | 1,000,000 |
| 5\% | 2.75\% | 2.95\% | 3.20\% | 3.26\% | 3.29\% | 3.33\% |
| 0\% | -1.94\% | -1.72\% | -1.47\% | -1.39\% | -1.39\% | 1.34\% |
| -5\% | -6.94\% | -6.72\% | -6.45\% | -6.37\% | -6.35\% | 6.30\% |

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[^0]:    ${ }^{1}$ Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on markets in financial instruments and amending Directive 2002/92/EC and Directive 2011/61/EU
    ${ }^{2}$ Commission Delegated Regulation (EU) 2017/565 of 25 April 2016 supplementing Directive 2014/65/EU of the European Parliament and of the Council as regards organizational requirements and operating conditions for investment firms and defined terms for the purposes of that Directive

[^1]:    ${ }^{3}$ The example reflects the commission on transactions with US stocks.

[^2]:    * Investment performance figures presented are used for illustration purposes only in order to show the cumulative effect of charges on return in case of several performance scenarios: positive, neutral and negative. These scenarios neither reflect nor guarantee return on investment in the future, are subject to changes and are not always based on objective data analysis.

[^3]:    ${ }^{4}$ The example illustrates fees for transactions with Barings Global High Yield Bond Fund (IE00B55MXX92).

[^4]:    ${ }^{5}$ The example illustrates fees for transactions with iShares STOXX Europe 600 UCITS ETF (DE0002635307).

[^5]:    * Investment performance figures presented are used for illustration purposes only in order to show the cumulative effect of charges on return in case of several performance scenarios: positive, neutral and negative. These scenarios neither reflect nor guarantee return on investment in the future, are subject to changes and are not always based on objective data analysis.

[^6]:    ${ }^{6}$ The example illustrates fees for transactions with government bonds.

[^7]:    * Investment performance figures presented are used for illustration purposes only in order to show the cumulative effect of charges on return in case of several performance scenarios: positive, neutral and negative. These scenarios neither reflect nor guarantee return on investment in the future, are subject to changes and are not always based on objective data analysis.
    ** For calculation of interest the initial margin has been applied, that is required to open a future/futures option position(s). In the event of margin call situation, the Bank reserves the right to close the position(-s) at its own discretion in order to restore initial margin requirements.

[^8]:    * Investment performance figures presented are used for illustration purposes only in order to show the cumulative effect of charges on return in case of several performance scenarios: positive, neutral and negative. These scenarios neither reflect nor guarantee return on investment in the future, are subject to changes and are not always based on objective data analysis.
    ** The amount of the premium paid or the amount of the security deposit (Initial Margin) required to open the stock option contract position(s) is used to calculate the interest. In the event of insufficient coverage (Margin Call), the Bank has the right to close the position(s) at its discretion in order to meet the margin requirements.

[^9]:    ${ }^{7}$ The example reflects the commission on trades in US stock options.

[^10]:    ${ }^{8}$ The example illustrates fees for transactions with USD/HKD currency pair.

[^11]:    * Commission for asset growth is variable and is applied to each client individually.

