# A/S RIETUMU BANKA

Interim Condensed Consolidated and Bank Financial Statements for the six months period ended 30 June 2001

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#### **Management Commentary**

The first six months of 2001 were very positive for Rietumu Bank both from the view of successful operations and also from a strategic viewpoint. The bank has continued to build a very strong platform and can look forward confidentially to continued growth and success.

#### **Operations and Financial Position.**

The Bank recorded a Net Profit for the first 6 months of 2001 of Lats 2.8m while Net Profit for Rietumu Bank Group was Lats 2.8m. This represents an increase in Profitability for the Bank and the Group of Lats 0.960m and Lats 0.875m respectively on the comparable outturn for 2000. The Income base of the bank is spread between Treasury Operations, Commission Income and Income earned from Lending and Stock broking operations.

The Total Assets of the Group grew to Lats 249.7m at 30 June 2001 from Lats 153.1 m at the end of 2000, which represents an increase of 63%. This is reflected in the level of Clients Deposits, which grew by 61% to Lats 220.5m at 30 June 2001.

The Capital and Reserves stood at Lats 16.3m at 30 June 2001 which is an increase of Lats 5.6m (+52%) of the level at the end of 2000 Lats 10.7m. This reflects a new share emission of Lats 2.8 million in February 2001 and the profit for the first 6 months of 2001.

#### Strategic Developments.

On 23 February 2001, Rietumu Banka purchased 100% of the shares of Saules Bank, another Latvian bank. Saules bank was very similar to Rietumu with good profitability and a strong liquid financial position and this enhanced the profitability of Rietumu Banka Group. The purchase of Saules bank increases the client base of Rietumu Group significantly. Saules Banka ceased to exit on 30 June 2001 and Rietumu Banka became the successor of Saules Banka on this date. Saules Banka was successfully integrated into Rietumu Banka by 31 July 2001. The Management team was also strengthened at every level drawing the best from our new acquisition.

Leonid Esterkin Chairman of the Council

10 August 2001

Rolf Fuls Vice President



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#### **AUDITORS' REPORT**

#### To the board of A/s Rietumu Banka

We have audited the accompanying interim condensed consolidated financial statements of A/s Rietumu Banka (the Group) and interim condensed financial statements of A/s Rietumu Banka (the Bank) for the 6 months period ended 30 June 2001. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the interim condensed financial statements give a true and fair view of the financial position of the Group and the Bank as of 30 June 2001 and of the results of their operations and cash flows for the 6 months period then ended in accordance with International Accounting Standards.

Rivertubaseloops

PricewaterhouseCoopers SIA

10 August 2001

	Notes	Six months ended 30 June			
		200			2000
		Group	Bank	Group	Bank (restated)
		Ls '000	Ls '000	Ls '000	Ls '000
Interest income		6,405	4,568	3,321	3,176
Interest expense		(2,493)	(1,840)	(1,276)	(1,164)
Net interest income		3,912	2,728	2,045	2,012
Commission and fee income		3,651	2,284	1,899	1,862
Commission and fee expense		(618)	(254)	(205)	(203)
Net commission and fee income		3,033	2,030	1,694	1,659
Dividends received		2	2	-	-
Profit on securities trading					
and foreign exchange, net		1,026	737	56	16
Other operating income		363	20	63	34
Operating income		8,336	5,517	3,858	3,721
Administrative expense		(4,292)	(2,690)	(1,932)	(1,908)
Amortisation and depreciation charge		(931)	(591)	(363)	(357)
Other operating expense		(119)	-	-	-
Provision expense for possible losses Release of previously established	2	(956)	(503)	-	-
provision	2	666	538	335	335
Losses of assets written off		(20)	(20)	-	-
Share profits in subsidiaries		-	291	-	107
Profit before income tax and minority interest		2,684	2,542	1,898	1,898
Corporate income tax		83	231	-	-
Net profit before minority interest		2,767	2,773	1,898	1,898
Minority interest		6	-	-	-
Net profit for the period		2,773	2,773	1,898	1,898

#### Interim Statement of Income for the six month period ended 30 June 2001

The financial statements on pages 5 to 12 have been approved by the management of the Bank on 10 August 2001 and signed on its behalf by:

Leonid Esterkin Chairman of the Council

Rolf Fuls Vice President

The accompanying notes are an integral part of these financial statements.

#### Interim Balance Sheet and Memorandum Items as at 30 June 2001

		30/06/01		31/12/00	
	Notes	Group	Bank	Group	Bank
Assots		Ls '000	Ls '000	Ls '000	Ls '000
Assets					
Cash and deposits with the Bank of Latvia		20,022	16,842	7,539	7,539
Balances due from credit institutions		108,141	108,002	70,302	70,275
Loans and advances to non-banking customers	3	71,875	49,310	35,255	33,925
Treasury bills and other fixed income securities	4	34,316	34,316	30,421	30,421
Investment portfolio		33,375	33,375	30,421	30,421
<i>Trading portfolio</i> Shares and other non-fixed income securities		941 793	<i>941</i> 758	710	710
Investments in associated entities		195	/38	/10	/10
Investments in subsidiaries		-	10,983	-	552
Goodwill		2,036		_	-
Property and equipment		9,629	5,639	5,306	5,275
Other assets		2,195	1,355	3,070	604
Prepayments and accrued income		679	333	494	461
Total assets		249,686	227,538	153,101	149,766
Liabilities					
Balances due to credit institutions		10,875	48,667	4,407	4,407
Deposits from the public		220,504	161,594	137,097	133,804
Other liabilities		568	71	75	75
Accrued expense		1,136	910	765	723
Provision for liabilities and charges		185	-	34	34
Total liabilities		233,268	211,242	142,378	139,043
Minority interest		122	-	-	-
Shareholders' equity					
Paid-in share capital		20,209	20,209	17,409	17,409
Revaluation reserve		821	821	821	821
Legal and other reserves		16	16	16	16
Retained earnings		(4,750)	(4,750)	(7,523)	(7,523)
Total shareholders' equity		16,296	16,296	10,723	10,723
Total liabilities and shareholders' equity		249,686	227,538	153,101	149,766
<u>Memorandum items</u>					
Funds under trust management		79,047	38,619	53,626	35,220
Contingent liabilities		2,392	435	337	337
Financial commitments		7,104	3,688	841	841
Foreign exchange transactions, net		(95)	(95)	19	19

The financial statements on pages 5 to 12 have been approved by the management of the Bank on 10 August 2001 and signed on its behalf by:

Leonid Esterkin Chairman of the Council

Rolf Fuls Vice President

#### Interim Statement of Changes in Shareholders' Equity for the six months period ended 30 June 2001

	Paid-in share capital Ls '000	Revaluation reserve Ls '000	Legal and other reserves Ls '000	Retained earnings Ls '000	Total shareholders' equity Ls '000
Balance at 1 January 2000	17,409	901	16	(12,051)	6,275
Net profit for the period	-	-	-	1,898	1,898
Balance at 30 June 2000	17,409	901	16	(10,153)	8,173
Transfers		(80)		80	_
Net profit for the period	-	_	-	2,550	2,550
Balance at 1 January 2001	17,409	821	16	(7,523)	10,723
Share issue	2,800	-	-	-	2,800
Net profit for the period	-	-	-	2,773	2,773
Balance at 30 June 2001	20,209	821	16	(4,750)	16,296

See Note 1 (a) on impact of changes in accounting policy for share of profits in subsidiaries.

### Interim Statement of Cash Flow for the six months period ended 30 June 2001

	Six months ended 30 June			
	200	)1	200	)0
	Group Ls '000	Bank Ls '000	Group Ls '000	Bank Ls '000
Cash inflow/ (outflow) from operating activities	LS 000	LS 000	LS UUU	LS 000
Profit before income tax and minority interest	2,684	2,542	1,898	1,898
Amortisation and depreciation of intangible assets and property	2,004	2,342	1,090	1,090
and equipment and their write-offs	786	446	363	363
Goodwill amortisation	145	145	-	-
Increase/(decrease) in provisions for possible credit losses	290	26	(385)	(385)
Loss from revaluation of foreign currency	(60)	(57)	114	114
Gain from revaluation of long-term investments	(	(291)	_	(107)
Profit from disposals of tangible property and equipment	(5)	(	_	-
(Increase)/decrease in prepayments and accrued income	295	128	(81)	3
Increase/(decrease) in accrued expense	(6)	187	65	5
Decrease/(increase) in other assets	4,055	(751)	4,486	4,338
Decrease in other liabilities	(160)	(4)	(29)	(29)
Increase/(decrease) in provisions for liabilities and charges	(1,286)	197	82	82
Minority interest	122	-	-	_
Increase in cash and cash equivalents before changes in assets				
and liabilities, as a result of ordinary operations	6,860	2,568	6,513	6,282
Increase in investments in fixed income securities and shares	(3,946)	(3,965)	(10,815)	(10,815)
Decrease/(increase) in balances due from credit institutions	28,050	32,639	(5,850)	(5,981)
(Increase)/decrease in loans and advances to customers	(13,226)	(15,411)	3,546	4,523
(Decrease)/increase in balances due to credit institutions	(5,240)	1,797	(3,140)	(3,140)
(Decrease)/increase in deposits from the public	(54,850)	27,790	(1,469)	(391)
Increase in cash and cash equivalents from operating activities				
before corporate income tax	(42,352)	45,418	(11,215)	(9,522)
Corporate income tax				
Corporate income tax paid	-	-	-	-
Net cash and cash equivalents from operating activities	(42,352)	45,418	(11,215)	(9,522)
Cash inflow/ (outflow) from investing activities				
Purchase of property and equipment	(1,139)	(829)	(559)	(559)
Sale of equity investments in other entities and other long-term	(1,157)	(02))	(555)	(00))
investments	4	4	78	78
Acquisition of subsidiaries, net of cash acquired	118,961	(10,263)	-	-
Sale of property and equipment	20	20	-	-
Increase/ (decrease) in cash and cash equivalents				
from investing activities	117,846	(11,068)	(481)	(481)
Cash inflow/ (outflow) from financing activities	,			
Share issue	2,800	2,800	_	_
Increase in cash and cash equivalents from financing activities	2,800	2,800		
Net cash inflow/ (outflow) for the period	78,294	37,150	(11,696)	(10,003)
Cash and cash equivalents at the beginning of the period	43,769	43,742	(11,000) 34,155	32,419
Profit/(Loss) from revaluation of foreign currency	<b>43,709</b> 60	<b>43,742</b> 57	(114)	(114)
				· · · ·
Cash and cash equivalents at the end of the period	122,123	80,949	22,345	22,302

#### Notes to the Financial Statements

#### Note 1 Accounting policies

These consolidated interim condensed financial statements are prepared in accordance with IAS 34 Interim Financial Reporting. The accounting policies used in the preparation of the interim financial statements are consistent with those used in the annual financial statements for the year ended 31 December 2000, except for the following changes:

At 1 January 2001 The Bank and the Group adopted International Accounting Standard 39. Investments are classified upon acquisition as trading securities or held-to-maturity securities. Trading securities are carried at their market value as at the reporting date. Held-to-maturity securities are carried at cost value, which is adjusted if the management is of opinion that there is another than temporary diminution in value.

#### a) Revaluation of investments in subsidiaries

During the reporting period, the Bank has changed its accounting policy for the share of profits in subsidiaries. During the previous reporting periods, this result was credited directly to the revaluation reserve. Now this is credited to the Income Statement and then included in Retained earnings. This change in accounting policy has been accounted for retrospectively. The comparative statements for the 6 months period ended 30 June 2000 have been restated to conform to the changed policy. The effect of the change is an increase in the revenue from the share of profits reported in the Income Statement of LVL 630 thousands (in 2001) and LVL 107 thousands (in 2000). Opening Retained earnings have been increased by LVL 540 thousands, which is the amount of the adjustment relating to periods prior to 1 January 2001.

#### b) Investments

Prior to adoption of IAS 39 certain equity securities, except for trading securities, were classified as investment. Adopting IAS 39 these investments were reclassified as financial assets held for trading. IAS 39 has been applied prospectively in accordance with the requirements of this standard and therefore comparative financial information has not been restated.

Corporate income tax expense is recognised based on the best estimate of the weighted average annual income tax rate expected for the full financial year.

These interim financial statements should be read in conjunction with the 2000 annual financial statements.

The Bank has merged with one of its subsidiaries, JSC "Saules banka" on 1 July 2001. The Bank assumed all assets and liabilities of the subsidiary at their carrying value as at 30 June 2001. According to the agreement between the Bank and its subsidiary, the Bank as of 1 July 2001 will continue all operations carried out by the subsidiary up to the date of the merger. The subsidiary will cease to exist and will be deregistered from the Company Registrar.

- Note 2 Provision expense for possible credit losses and release of previously established provision
  - (a) Bank provision expense for possible credit losses and release of previously established provision

1 January 2001	Balances due from credit institutions Ls '000	Loans and advances Ls '000	T-bills and other securities Ls '000	Other assets Ls '000	Total Ls '000
1 January 2001		LS 000	LS 000	LS 000	LS 000
Specific	66	492	27	2	587
General	-	523	-	-	523
Increase					
Specific	-	503	-	-	503
General	-	-	-	-	-
Release		(1.50)			
Specific	(29)	(153)	(32)	-	(214)
General	-	(324)	-	-	(324)
Charge to Income Statement	(29)	26	(32)	-	(35)
Total reversal of specific provision due to write-offs					
Foreign exchange difference	-	22	5	-	27
30 June 2001					
Specific	37	864	-	2	903
General	-	208	-	-	208
Total	37	1,072	-	2	1,111

## (b) Group provision expense for possible credit losses and release of previously established provision

1 January 2001	Balances due from credit institutions Ls '000	Loans and advances Ls '000	T-bills and other securities Ls '000	Accrued interest Income	Guarantees and irrevocable letters of credit and other assets Ls '000	Total Ls '000
-			000			
Provision Acquisition of	66	1,015	27	-	2	1,110
subsidiary	2	641	-	3	43	689
5						
Increase Specific	38	788	-	2	128	956
Release						
Specific	(29)	(571)	(32)	(1)	(33)	(666)
Charge to Income Statement	9	217	(32)	1	95	290
Total reversal of specific provision due to write-offs	(2)	(347)	-	(3)	(19)	(371)
Foreign exchange difference	-	34	5	-	-	39
30 June 2001						
Provision	75	1,560	-	1	121	1,757
Total	75	1,560	-	1	121	1,757

#### Note 3 Loans and advances to non-banking customers

Loans and advances to non-banking customers comprise the following:

	30/06/01		31/12/	00
	Group Ls '000	Bank Ls '000	Group Ls '000	Bank Ls '000
Commercial loans	37,400	19,485	18,881	18,881
Loans under reverse repurchase agreements	19,170	19,170	-	-
Utilised credit lines	9,793	9,793	13,354	12,024
Total gross loans to non-banking customers	66,363	48,448	32,235	30,905
Factoring	74	-	-	-
Overdraft facilities on demand deposit accounts	6,435	1,651	3,842	3,842
Credit balances on settlement cards	563	283	193	193
Total other credit balances	7,072	1,934	4,035	4,035
Total gross loans and advances to non-banking customers	73,435	50,382	36,270	34,940
Less provision for possible credit losses (note 2)	(1,560)	(1,072)	(1,015)	(1,015)
Total net loans and advances to non-banking customers	71,875	49,310	35,255	33,925

#### Note 4 Treasury bills and other fixed income securities

	30/06/01		31/12/	00
	Group Ls '000	Bank Ls '000	Group Ls '000	Bank Ls '000
Treasury bills	13,056	13,056	22,129	22,129
Government bonds	2,879	2,879	3,577	3,577
Corporate bonds	18,381	18,381	4,742	4,742
Total gross Treasury bills and other fixed income securities	34,316	34,316	30,448	30,448
Less provision for possible credit losses	-	-	(27)	(27)
Total net Treasury bills and other fixed income securities	34,316	34,316	30,421	30,421

Total investments in Treasury bills and other fixed income securities are classified by listed and unlisted securities as follows:

	30/06/01			31/12/00		
-	Listed	Unlisted	Total	Listed	Unlisted	Total
	Ls '000	Ls '000	Ls '000	Ls '000	Ls '000	Ls '000
Treasury bills						
US Treasury bills	13,056	-	13,056	22,129	-	22,129
	13,056	-	13,056	22,129	-	22,129
Government bonds						
OECD government bonds	-	-	-	367	-	367
Russian government bonds	941	-	941	1,348	-	1,348
Other non-OECD government bonds	1,938	-	1,938	1,862	-	1,862
-	2,879	-	2,879	3,577	-	3,577
Corporate bonds						
OECD corporate bonds	18,381	-	18,381	4,742	-	4,742
	18,381		18,381	4,742	-	4,742
Total gross Treasury bills and other fixed						
income securities	34,316	-	34,316	30,448	-	30,448
Less provision for possible credit losses	-	-	-	(27)	-	(27)
Total net Treasury bills and other fixed				· · · · · · · · · · · · · · · · · · ·		~ <i>`</i>
income securities	34,316	-	34,316	30,421	-	30,421

#### Note 5 Acquisition

Saules banka

On 23 February 2001 The Bank acquired 100% shares of JSC "Saules banka", Latvia.

#### Details on the net assets acquired

Purchase consideration (cash paid)	10,263
Fair value of net assets acquired	(8,082)
Goodwill	2,181

The assets and liabilities arising from the acquisition are as follows:

Investments	656
Debtors	23,611
Cash and cash equivalents	129,224
Fixed assets	3,985
Other assets	2,524
Accrued income and deferred expense	315
Provisions for possible credit losses	(689)
Liabilities	(151,167)
Accrued expense and deferred income	(377)
Fair value of net assets	8,082
Goodwill	2,181
Total purchase consideration	10,263

#### Note 6 Subsidiary undertakings

Name	Business	Share		Country of
<u>rume</u>	Dusiness	30/06/01	31/12/00	<u>Country of</u> incorporation
JSC "Saules bank"	Bank	100%	-	Latvia
"RB Securities" Ltd	Financial services	100%	100%	Cyprus
"Rietumu consult"	Advisory services	50%	50%	Belarus
JSC "Baltijas Karšu Centrs"	Processing of			
-	payment cards	75%	-	Latvia
JSC "Šaules investīcijas"	Brokerage services	100%	-	Latvia
JSC "Baltijos Vertybiniai	Brokerage services	99%	-	Lithuania
popieriai"				

#### Note 7 Capital adequacy

Capital adequacy refers to the sufficiency of the Bank's capital resources to cover the credit risks and similar risks arising from the portfolio of assets of the Bank and the memorandum items exposure of the Bank.

The Bank's risk based capital adequacy ratio, as at 30 June 2001 was 11.84% (12.43% - if net profit for the 6 months period is included in the regulatory capital), which is above the minimum ratio recommended by the 1998 Basle Committee guidelines of 8%. In accordance with the Finance and Capital Market Commission requirements, the Bank's risk based capital adequacy ratio was 12.43% (13.01%). The Finance and Capital Market Commission requires Latvian banks to maintain a capital adequacy ratio based on Latvian financial statements prepared under Latvian accounting standards of 10% of risk-weighted assets.